

1 **Shea tree (*Vitellaria paradoxa* Gaertn. f.): from local constraints to multi-scale improvement of economic,**  
2 **agronomic and environmental performance in an endemic Sudanian multipurpose agroforestry species**

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6 **Abstract**

7 Shea trees (*Vitellaria paradoxa* Gaertn. f.) have been for perhaps as long as 3,000 years probably the most economically  
8 and culturally important tree species in Sudanian agroforestry systems. The existing studies show that the specific  
9 magnitude and limits of shea tree presence and shea products' advantages are highly variable. This synthesis paper  
10 gathers and updates most of the scattered knowledge on shea trees and parklands, reported by category of knowledge:  
11 socio-economic potential of shea production, tree impacts on environmental resources and associated crop production,  
12 current means of enhancing shea domestication. It concludes with a proposal for a systemic and participative bio-  
13 economic modelling approach in order to simulate intensification of shea parklands' production using process-based  
14 research results on their agronomic and environmental performance.

15 **Keywords:** Africa, agroforestry, nut processing, socio-economic issues, tree functioning, tree impacts, product  
16 properties.

17

18 **Introduction**

19 Agroforestry parklands are the oldest and most widespread agricultural systems in West Africa. They consist in  
20 multipurpose woody species scattered in crop fields that regenerate in subsequent fallows (Boffa 1999, Faye et al. 2011,  
21 Garrity et al. 2010). Among the woody species concerned, shea (*Vitellaria paradoxa* Gaertn. f.) has been for almost  
22 3,000 years probably the most economically and culturally important endemic species in Sudanian agroforestry  
23 parklands and fallows (Maranz 2009). The distribution area of shea parklands is a continuous strip 6,000 km long and  
24 500 km wide on average, crossing 21 countries and receiving 600 to 1,400 mm of average annual rainfall (Allal et al.  
25 2011, Hall et al. 1996, Hatskevich et al. 2011). The original biotope of shea is open savanna woodland (Serpantié et al.  
26 1996). In fallows and agroforestry parklands, shea dominates the woody covers, most often in conjunction with *Parkia*  
27 *biglobosa* (néré) but also with other species (*Acacia senegal*, *Annona senegalensis*, *Terminalia avicennioides*) (Boffa  
28 1999, 2015, Hall et al. 1996). In the context of slash-and-burn cropping and fallow farming systems, shea parklands  
29 dominate wherever population densities have been high enough to support nearly sedentary farming, but low enough to  
30 allow fallows of 15 years minimum for regeneration of trees (Ræbild et al. 2012, Serpantié 2000). At each clearing

31 stage of this clearing-fallow cycle, farmers select and spare a small number of the “best” shea trees, a practice that  
32 gradually leads, after several cycles, to a more or less homogeneous and highly productive shea parkland, producing for  
33 family consumption or sale on local, national or sub-regional markets (Lovett and Haq 2000a). Trees to be spared are  
34 selected intuitively and visually. They are generally tall and in good health, with the least irregular year-to-year fruit  
35 yields, sweet fruit pulp and high fat content in nuts (Maranz et al. 2004a). Moreover, tree density and canopy size and  
36 shape are such that associated crops do not suffer much from tree competition for light or soil resources (Bayala et al.  
37 2013, 2015). Neither planted nor cultivated, this “semi-domesticated” species is present in a wide variety of  
38 environments. Successive droughts combined with high demographic growth in Africa (2.5% per year) have had strong  
39 contrasting impacts on shea parklands: a general extension of parklands but local declines and worrying decreases in  
40 shea supply, mainly due to the lack of favourable conditions for natural tree regeneration following the disappearance of  
41 forests and fallows (Aleza et al. 2015, Diarrassouba et al. 2009, Djossa et al. 2008, Kaboré et al. 2012, Ky et al. 2009).  
42 The growing demand for shea on international markets offers an increasing source of foreign earnings to producer  
43 countries as well as an opportunity for agricultural development and the empowerment of their rural societies,  
44 especially women (Ingram et al. 2015), although this last assertion remains questionable (Saussey 2011). In addition,  
45 agroforestry is one of the options currently being explored for sustainable intensification of crop production (Van  
46 Noordwijk et al. 2014): trees improve soil fertility while helping to mitigate climate change effects at both the local and  
47 global scales by increasing carbon sequestration, regulating water flows (decreased runoff, increased rainfall recycling  
48 to the atmosphere) and buffering variations in microclimate parameters (radiation, temperature, hygrometry). Shea trees  
49 have recently been estimated to be good performers in green belt development, according to an index based on pollution  
50 tolerance, morphological traits and socio-economic characteristics (Ogunkunle et al. 2015). However, knowledge of the  
51 functioning of shea trees and shea agroforestry parklands, especially tree-crop interactions, remains fragmented (Bayala  
52 et al. 2013, 2015). This review updates most of the existing knowledge on the current social and economic potential of  
53 shea products, shea’s impacts on environmental resources and associated crops, and methods currently being explored  
54 to improve domestication practices. In conclusion, this synthesis leads to identification of a useful systemic approach  
55 for improving local evidence-based parkland management that would enhance the role of shea in food security, poverty  
56 alleviation, and agronomic and environmental performance in the context of global changes. I have chosen not to  
57 address the expansion and improvement of shea markets and trade, but to stick to the upstream mainstay issue:  
58 agroforestry production. This may be justified by the fact that, despite the boom in the shea trade and the arrival of  
59 leading foreign firms, the shea value chain is a counter-example to the trend towards more buyer-driven value chains,  
60 owing to the inherent constraints on shea nut supply (Rousseau et al. 2015) combined with the current lack of

61 knowledge on the agronomic and environmental potential of shea parklands.

62

### 63 **Socio-economic potential of shea production**

64 The oldest benefits of shea production are local and regional. For centuries, shea has provided rural communities in  
65 Sudanian Africa, which represents today more than 80 million people (Naughton et al. 2014), with shea butter or oil,  
66 contributing to their nutritional health, livelihoods and well-being (Boffa 2015). Shea trees grow in Sub-Saharan  
67 African countries that have not the same potentials for shea nut production per year (Bup et al. 2014): high production  
68 concerns Benin, Burkina Faso, Ivory Coast, Ghana, Mali, Nigeria, Sudan and Uganda (70 000–300 000 tons/year);  
69 average production concerns Cameroon, Chad, Central African Republic, Guinea Conakry, Senegal and Togo (10 000–  
70 70 000 tons/year) and low production concerns the Democratic Republic of Congo, Ethiopia, Gambia, Guinea Bissau,  
71 Niger and Sierra Leone (less than 10 000 metric tons). Traditionally, men manage the land and own the woody species,  
72 which were strong markers of land tenure rights when planted (Pélissier 1980). Women control shea production, the  
73 income from which contributes to food security and other household needs, notably child care and feeding (Boffa 2015,  
74 Ingram et al. 2015, Pouliot 2012). The case of shea suggests, however, that intra-household knowledge sharing and  
75 collaboration may hold greater significance for achieving resilient resource management strategies, as Elias (2015) has  
76 noted concerning African agroforestry. All shea nuts are collected by women and children, who enjoy priority  
77 harvesting rights on land currently farmed by their family members. They gather fallen mature fruits from beneath the  
78 trees and carry the harvest back to the homestead (Boffa 2015, Lovett 2004, Picasso 1984). Collection of shea nuts and  
79 processing into shea butter now would provide 16 million women with income in producer countries after the Global  
80 Shea Alliance (<https://globalshea.com>). This vegetable fat is, after palm oil, the second most important staple fat source  
81 for cooking in Africa. As shea grows in areas unsuitable for oil palms, the two are not in trade competition (Hall et al.  
82 1996). Shea fat is also used as a cosmetic, medicinal and ceremonial ointment. Shea fruit is appreciated as food. It  
83 provides an important source of protein, sugar, calcium and potassium from the end of the dry season to the outset of  
84 the rainy season, the period known as the “hunger gap”, despite considerable tree-to-tree variation in its nutritional  
85 value (Hall et al. 1996, Maranz et al. 2004a, Teklehaimanot 2004). Honfo et al. (2014) reviewed the literature over the  
86 last ten years on the quantitative nutritional value of shea products (pulp, kernels and butter) and the qualitative  
87 properties of the butter. Shea products also include honey; edible caterpillars; husks used as compost; cakes as a source  
88 of fuel; wood for charcoal, construction, furniture and mortars; bark for traditional medicines, and latex for glue.  
89 Although collection occurs at the same time as the heavy work of tilling and sowing, shea has been found in western  
90 Benin (Donga department) to account for at least 12% of poorer households’ income during the hunger gap (Droy et al.

91 2014). Shea is a small but essential contribution to food security although very low-paying (Bidou et al. in press). In  
92 Benin, the poorest smallholder women farmers and those who live in the most isolated villages and have no more  
93 profitable alternative, such as sale of vegetables, livestock products and food crops or working as pickers, depend the  
94 most on shea for their cash income (Bidou et al. in press, Droy et al. 2014). These dependance vary according to the  
95 farm type (Droy et al. 2014) but also to the evolution of gender inequalities, to the international market prices and to the  
96 relative interest of the men farmers for this resource (Bidou et al. in press).

97 The economic potential of shea products is enhanced by the fact that Sudanian belt is the sole region supplying the  
98 increasing international demand for shea nuts and butter, because shea does not grow anywhere else. Around 1920,  
99 international trade in shea products was nil. From that date, however, increasing amounts were exported towards Europe  
100 and international demand began to rise strongly (Terpend 1982). Based on 5 kg of dry kernel per tree (Boffa 1999), the  
101 potential production would be currently about 2.5 million t year<sup>-1</sup> of dry kernels (Lovett 2004, Place et al. 2016).  
102 Between 11% (Place et al. 2016) and 52% (Lovett 2004) are estimated to remain uncollected because many shea stands  
103 are far from the villages, while women lack availability and means of transport, and collection varies from one year to  
104 the next according to annual production, women's willingness and the profitability of collection for women relative to  
105 other activities and other demands on their time (Lovett 2004). Household characteristics governing management  
106 strategies also impact the total yield of shea parklands (Aleza et al. 2018). Such estimates vary widely, however, since  
107 the total amount of shea nuts collected annually in Africa was estimated in 2000 at around 650,000 t, of which 33-58%  
108 are thought to be exported, although domestic consumption has not yet been precisely estimated (Boffa 2015, Reynold  
109 2010). Between 75% (Lovett 2004) and 90% (Maranz et al. 2004a) of the nuts harvested are sold in Africa, an estimated  
110 55% of which is consumed by domestic markets and 45% exported (150,000 t kernel, Lovett 2004). However, these  
111 estimates have yet to be carefully checked. Although shea nut yields have not increased (1.96 t ha<sup>-1</sup> on average over  
112 1961-2016), and have even trended downwards since 2007, total nut production rose four-fold between 1961 and 2016  
113 due to the extension of shea parkland areas from 85,000 ha in 1961 to more than 604,000 ha in 2016 (Figure 1).  
114 Production increased from 169,000 t in 1961 to a maximum of 777,000 t in 2007 before decreasing slightly until 2016  
115 (604,000 t) with the yield decrease (FAOSTAT food and agriculture data 2016). During this period, international trade  
116 in shea experienced a boom (Rousseau et al. 2015). Indeed, between 2001 and 2005, sub-Saharan Africa's total exports  
117 of shea nuts and butter increased by 35% in nut weight equivalent, with an exceptional increase of 660 percent in  
118 volume for shea butter, which accounted for 26% of total shea exports in 2005 compared to only 5% in 2001 (Yinug  
119 and Fetzer 2008).

120 This international boom in shea is due to the properties imparted by the structures of the nuts' triacylglycerol

121 components (Akihisa et al. 2011). Shea butter is one of the main cocoa butter substitutes in the chocolate and  
122 confectionery industries, which account for more than 90% of world imports and whose demand for nuts and kernels is  
123 increasing. These products are exported in bulk at low prices, mainly to Europe, North America and Asia (Elias and  
124 Carney 2004). The prices of shea nuts from West Africa are closely related to cocoa prices: higher cocoa prices  
125 generally raise demand for and consequently the prices of shea nuts as well, although the latter are cheaper than cocoa  
126 butter (Teklehaimanot 2004).

127 Shea butter also benefits from the increasing popularity of “natural” components, exotic plants, herbal remedies and fair  
128 trade among customers of Western artisanal, manufactured or industrial cosmetics companies (Maranz et al. 2004b).  
129 Cosmetics factories, which account for 10% of world imports and are growing explosively, use shea butter as an  
130 ingredient partially because of its unusually high level of non-saponifiable lipid compounds (Akihisa et al. 2011). This  
131 emphasis led to an export increase estimated at 26% between 1994 (200 t) and 2004 (Lovett 2004). As these companies  
132 generally require high standards of butter quality, they are currently the only outlets for certified organic shea butter  
133 resulting from investment in fair trade practices that are supposed to benefit and empower women producers (Elias and  
134 Saussey 2013, Maranz et al. 2003). In these new configurations, however, local know-how is supplanted by  
135 standardised know-how, which covers all operations from fruit collection to the logic of marketing imposed by  
136 development stakeholders and Western “natural” products companies. The upgrading of shea butter to meet the  
137 requirements of international, standardised quality standards is not always an alternative model that enables women to  
138 obtain more power and control over the resources and tools needed. In the end, the production of butter, however  
139 standardised, may only reinforce the unequal and hierarchical relations between men and women without the expected  
140 empowerment (Saussey 2011).

141 Shea butter is also used for preventive treatments against several diseases (Akihisa et al. 2010a,b).

142 Shea production is still temporally volatile and spatially heterogeneous. In many places of its distribution area, it  
143 currently seems to be experiencing difficulties to meet the increasing international demand despite years of good  
144 production may occur. Very few producer countries (Burkina Faso and Ghana, among others) have taken full ownership  
145 of and responsibility for this opportunity.

146

## 147 **Constraints on shea production intensification and solutions currently explored**

### 148 ***Biological obstacles***

149 Several intraspecific biological constraints to intensification of shea production remain unsolved. Shea trees can live  
150 more than 200 years (Picasso 1984) and display very slow growth, probably linked to their long lifetime, with trunk

151 diameters increasing by 1-6 mm year<sup>-1</sup> depending on tree age and soil fertility (Delolme 1947, Picasso 1984, Ruysen  
152 1957, Serpantié 1996). Trees do not start to flower until they are 15-20 years old at the earliest (Picasso 1984, Serpantié  
153 1996), the first flowers being sterile, and attain full fruit production between 40 and 100 years of age, which makes shea  
154 regeneration increasingly difficult in view of the strong reduction of fallowing area and duration although the flowering  
155 age should be corrected as there are indications of much early flowering depending on the ecological and management  
156 conditions (for instance planted individuals). Nowadays, the grafting methods and the *in vitro* technology are promising  
157 ways to over-come the long juvenile phase of shea although a perfection of the techniques and investigations on the  
158 management of the grafting environment are required (Tom-Dery et al. 2018). However, the reluctance among farmers  
159 to plant shea trees, owned not only to its lengthy juvenile phase but also to taboos against planting shea trees and to the  
160 difficulty in growing them due to the recalcitrant seed, emphasizes the need for dissemination of improved materials  
161 and adequate management practices (Azela et al. 2018). In addition, shea phenology and production are subject to wide  
162 intra- and inter-population variations. Various factors (climate, land use, ecological and soil conditions, agricultural  
163 practices such as ploughing, tree density, fertilisation and pesticide application on associated crops, weeding, etc.) have  
164 been identified as influencing them, but no general pattern among these factors has yet emerged (Jurisch et al. 2012,  
165 Kelly et al. 2007, Lamien et al. 2007, Nouvellet et al. 2006, Okullo et al. 2004). Furthermore, household socio-  
166 economic characteristics such as road accessibility, landholding size, and gross annual income influence shea fruit yield  
167 (Aleza et al. 2018). The length of time during which farmers have been selecting trees with high productivity of specific  
168 local fruit traits also contributes to the high variation observed in shea fruit quality and quantity (Boffa 2015, Lovett and  
169 Haq 2000a). Furthermore, fruiting may be limited by low pollination (bees are a major pollinator), inbreeding, insect  
170 oviposition, fruit abortion and fruit fall because of weather factors (Teklehaimanot 2004). Seed dispersal occurs during  
171 the rainy season, generally around the seasonal rainfall peak. This is the least risky period for survival of desiccation-  
172 sensitive shea seeds as well as for the establishment of seedlings (Okullo et al. 2004), since shea seeds are highly  
173 recalcitrant, i.e. desiccation-sensitive, dying at water contents as high as 20-30% (Pritchard et al. 2004, Ruysen 1957).  
174 Early wet season seed dispersal and immediate germination would indicate the species' adaptation to the seasonal  
175 aridity of the upper soil layers (Serpantié et al. 1996). However, Ræbild et al. (2012) found that the number of seedlings  
176 starts to increase before the first fruits mature on trees (March-April). The authors attribute these seedlings to root  
177 suckers that emerge from seedlings dieback during the previous rainy season. Sprouting vigorously during the following  
178 rainy season, juveniles survive repeated removal of their above-ground parts by burning, grazing or cutting by plough or  
179 machete (Bellefontaine 2005, Hall et al. 1996, Ky-Dembélé et al. 2007). Their vigour must be related to seedling age  
180 and the degree of leaf removal after defoliation, a topic unexplored until now (Ugese et al. 2011).

181 Bayala et al. (2008b) recommend total pruning to rejuvenate old trees in parklands because fruiting recovers faster than  
182 crown. In Burkina Faso since 2012, the Forest and Environment Department (DEF) of Burkina Faso's Institut de  
183 l'Environnement et Recherches Agricoles (INERA) assists women producer groups in implementing rejuvenating  
184 pruning, Assisted Natural Regeneration (ANR), nurseries, while testing cutting beds, grafting, etc. The stakes are high  
185 in Burkina Faso, which is the main or only supplier of shea butter to a number of large cosmetics firms (Yves Rocher,  
186 Body Shop, OLVEA, L'Occitane en Provence, etc.). The World Agroforestry Centre (ICRAF) made the innovative  
187 choice of focusing on the use of *Vitellaria paradoxa* germplasms. Germplasms are living tissues – a seed or other plant  
188 part, such as a leaf, a piece of stem, pollen or even just a few cells – from which new, genetically identical plants can be  
189 grown. Germplasm selection is based on variations in fat composition across the shea distribution area. Taking into  
190 account the huge variability observed in morphological and chemical traits of shea products (wood, leaves, fruits, nuts),  
191 combined with a lack of knowledge about genetic and environmental factors impacting them (Jahurul et al. 2013, Lovett  
192 and Haq 2000a, Maranz and Wiesman 2003, Sanou et al. 2006, Ugeese et al. 2010), this is a long-term bet on the benefits  
193 of uniformity, which is expected to ensure consistent yields and make management easier (Lovett and Haq 2000b,  
194 Sanou et al. 2004). Gene flow and seed dispersal are much higher today than 100-150 years ago because of the increase  
195 in parkland area (Kelly et al. 2004). Genetic variation of agronomic, chemical and morphological traits has been  
196 estimated at 70-85% within shea populations (Maranz et al. 2004b, Sanou et al. 2006), highlighting the high variability  
197 in the quantity and quality of harvests (Lovett and Haq 2000a). On the other hand, this wide range of genetic diversity  
198 offers many opportunities for varietal selection to preserve desirable traits and thus improve shea products, depending  
199 on ecological locations, traditional management practices and target products. Scientists should draw on local  
200 knowledge to identify and characterise desirable traits to be selected since local people have a strong knowledge of shea  
201 morphotypes that are significant in the quality and quantity of the different shea products (Sandwidi et al. 2018).

202 While the difficulties noted above stem from the trees' late maturity, slow growth and high variability in traits and  
203 output, there is also a lack of knowledge on the impacts of environmental factors, especially climate change, and of plot  
204 and tree management on shea tree functioning and products, as well as on the species' ability to resist or adapt to these  
205 two pressures. According to Maranz (2009), the northern limit of the shea tree's distribution area is 13.4° N, which is  
206 130 km south of documented occurrence 1,000 years ago (15°N). The sharp drop in rainfall since the 1960s in West  
207 Africa (Mahé and Paturel 2009, Nash et al. 2016) has stranded anthropogenically distributed species beyond their  
208 rainfall tolerance limits (Maranz 2009). However, as shea trees avoid regularly flooded areas, excessive moisture would  
209 not be favourable to the species' growth (Serpantié et al. 1996). At the regional scale, a land-use suitability map was  
210 developed by Naughton et al. (2015) from the following eight parameters: land use, temperature, precipitation,

211 elevation, fire, Normalized Difference Vegetation Index (NDVI), soil type and soil drainage. It could be used as a first  
 212 regional estimate of the most suitable areas to plant shea or maintain existing trees. However, most of the required  
 213 studies on the species' functioning and its adaptive traits remain to be conducted.

214

215 *Constraints due to social and cultural features*

216 Shea products are still exploited at a small scale in a traditional way, and shea parkland management remains neither  
 217 controlled nor sustainable (Ky et al. 2009). The key drivers of farmers' interest in intensification of shea production are  
 218 their perceptions of the benefits that would arise from the low cost and minimal cash required to establish the trees.  
 219 Currently, in West African parklands, tree density depends on balancing crop-yield decline due to competition for light,  
 220 water and nutrients against the multipurpose products and other services provided by trees. However, density also varies  
 221 according to the degree of social, economic and environmental priority that farmers and rural communities give to the  
 222 products and other services provided by shea parklands (Kiptot et al. 2014, Mbosso et al. 2015). Consequently,  
 223 previously to any intensification forecast, it is increasingly apparent that farmers' priorities, attitudes, skills and assets  
 224 need to be analysed (Bandura 1977, Faye et al. 2011, Sanogo 2014, Sanogo et al. 2017). Appropriate economic models,  
 225 such as the one-year planning horizon farm household model called ANDERS (Agricultural aNd Development  
 226 Economics model for the gRoundnut basin in Senegal), should simulate the impacts of scenarios on farm and household  
 227 incomes to identify those that maximise income and as such are more likely to be implemented by farmers (Sanfo and  
 228 Gérard 2012).

229 At the social level, a crucial issue for shea production is that although women are often responsible for managing trees  
 230 at the early stages of establishment and control shea collection, nut processing, and nut and butter trade, in many  
 231 contexts they have less access than men to productive resources and opportunities such as land, labour, education,  
 232 extension services, financial services and technology. Although productivity, spacing and shading effects remain the  
 233 main factors influencing the decision to conserve, improve or plant shea trees in fields, planted – and probably also  
 234 improved – trees have a crucial tenure security value. Women are rarely as likely to own land as men, and female-  
 235 headed households often have less land than male-headed households (Sanogo et al. accepted). As regards tree tenure,  
 236 men and women have separate rights to different parts of the tree. Women's rights are mostly confined to "byproducts"  
 237 considered secondary with less significant economic importance. When "byproducts" become valuable, they are usually  
 238 taken over by men (Kiptot et al. 2014). Moreover, in the traditional system land cannot be sold. This is why migrant  
 239 land rights are also increasingly precarious, while migratory movements intensify with population increase as a short-  
 240 term survival strategy. Consequently, in order to obtain maximum harvests on marginal and limited lands, isolated



241 migrants tend to destroy shea parklands (Serpantié 1996, Serpantié et al. 1996). Farmers may, or may not, share their  
242 fruit harvest with land borrowers from the more recent migrant ethnic groups. In addition, land is generally borrowed  
243 only for a limited time, leaving the borrowers with little right to the trees, which means that trees on borrowed land are  
244 given less protection (Ræbild et al. 2007). Ethnicity and host/migrant status also confer different levels of tenure  
245 security on farming households (Elias 2013).

246 Regeneration of shea populations and new planting are thus limited by uncertainty about current tree and land tenure  
247 (Faye et al. 2011). More generally, land is a key determinant of Africa's agricultural and economic sustainable  
248 development, which is rarely studied and almost never taken into account in shea intensification plans. The  
249 characterisation of the governance frameworks (laws and customary rights combined), institutional arrangements and  
250 policies impacting shea parkland management at territory scale is also an indispensable step in co-building realistic  
251 governance and land tenure arrangements with a focus on resolution of land and resource tenure conflicts (Ostrom  
252 2003). The fact is that current policies do not always facilitate change. For instance, shea is listed as an endangered and  
253 protected species, so pruning is often forbidden by forestry laws, while removal of trees from crop fields is encouraged  
254 by most ministries of agriculture in order to allow mechanised cropping (Lovett and Haq 2000b). Official and  
255 customary rights of access to – and use of – land and renewable resources (agricultural, tree, etc.) are negotiated and  
256 controlled at the territory scale (Le Bris et al. 1991). Sociological surveys, focus groups and a participative livelihood  
257 approach at territory scale should help to encourage the adoption of scientific and local evidence-based intensification  
258 scenarios developed with – and selected by – stakeholders, including local governance arrangements providing a  
259 favourable economic environment to farmers who want to get involved in shea intensification.

260

### 261 **Shea tree agronomic and environmental performance**

262 In addition to the numerous provisioning services noted above (income, nutrition, medicine, construction and tool  
263 timber, energy, etc.), shea trees, like other agroforestry species, provide crucial agronomic and environmental services  
264 that are linked together and that only recently have started to be quantified. The reason is that mineral fertilisers are  
265 expensive, beyond the means of most smallholder farmers, and unsustainable. Yet the area under trees constitute  
266 “fertility islands” that enhance soil fertility and water infiltration. In addition, perennial cover reduces erosion, enhances  
267 biodiversity, buffers climate variations and sequesters more carbon than crops alone, thus helping to mitigate the effects  
268 of climate change and contributing to the adaptation of agriculture. At the scale of crop field plots, however, there is an  
269 upper threshold of tree density at which the system switches from being a state of facilitation, which ensures higher  
270 and/or more stable performance of the system, to being a state of competition for resources, which makes crop

271 performance start to decrease (Bayala et al. 2013, 2015, Ong and Leakey 1999). This threshold needs to be quantified  
272 by experimental field data recording the levels and the direction (increase/decrease) of shea tree impacts on resources at  
273 the tree and plot scales, according to the very diversified situations occurring within the shea distribution area.  
274 Moreover, from the perspective of climate change, shea parklands' contribution to the environment at the plot to  
275 landscape scales is far from fully investigated (Bayala et al. 2015). In the present context of environmental  
276 consciousness and ecological sustainability, the role of shea agroforestry intensification as an environment-friendly  
277 alternative to conventional intensification for achieving sustainable food security needs to be properly addressed and  
278 explored. In addition, many of the environmental impacts that are enjoyed by society at the regional or global scales  
279 derive from plot management at the farm scale, to reap agronomic benefits, and from land use at the landscape scale  
280 (Shibu 2009).

281

### 282 ***Impact of shea trees on light resources***

283 In terms of environmental performance, the filtration of sun radiation by shea tree canopies provides an understorey  
284 microclimate that significantly buffers temperature variations expected from climate change. However, in terms of  
285 agronomic performance, shea canopy has been indicated in most of the studies as causing a decrease in understorey  
286 crop yield. Photosynthetically active radiation (PAR) was found on average to be 25-47% less under the canopies of  
287 shea trees than outside the canopies (Bayala et al. 2002, Bazié et al. 2012, Boffa et al. 2000, Rao et al. 1998), with  
288 highly variable impacts observed on associated crops. A decrease of 35-50% was observed in millet and sorghum yields  
289 within three metres from the trunk (Bagnoud et al. 1995, Serpantié et al. 1996), and of 15-65% in underneath sorghum  
290 and pearl millet yields (Boffa et al. 2000, Gnanglé et al. 2013, Kater et al. 1992, Kessler 1992), while sorghum plants  
291 were 10% shorter (Gnanglé et al. 2013). The grain yield of maize was estimated to be reduced by 45% and its straw  
292 yield by 30% (Saïdou et al. 2012). No reduction was observed in cotton yield by Kater et al. (1992), while other authors  
293 observed cotton plants 6% shorter, with bud production down 13% and fresh biomass down 36% (Gnanglé et al. 2013).  
294 Reductions of 28% in number of cotton bolls plant<sup>-1</sup>, of 27% in number of branches bearing cotton bolls plant<sup>-1</sup> and of  
295 24% in number of plants m<sup>-2</sup> were estimated by Gbemavo et al. (2010). As a corollary to the reduction of light by shea  
296 canopy that leads to reductions in associated crop yields, shea crown pruning increases grain and straw yields by 520%  
297 and the height of sorghum plants by 348%, improving this crop's performance two- to five-fold (Saïdou et al. 2012). At  
298 the plot scale, sorghum grain production was found to be higher in parklands with mean shea canopy radii of 225 to 275  
299 cm and average densities of 12 and 31 trees ha<sup>-1</sup> than in crop fields without trees (Boffa et al. 2000). Canopy pruning  
300 also reduces tree demand for water (significantly lower transpiration) and nutrients, and may increase the supply of

301 nutrients to the crop root zone by inducing fine root turnover in the trees, while lowering underground competition  
302 (Bayala et al. 2002, 2004).

303 Parkland management should aim at optimising shea density at plot scale and canopy size at tree scale according to  
304 farmers' current priorities regarding the trade-off between the additional income provided by shea products and yield  
305 loss.

306

### 307 ***Impact of shea trees on water resources***

308 In terms of agronomic performance, the results are paradoxical. Macroporosity coming from the tree roots' growth,  
309 litterfall and dripping along trunks and stems improves infiltration, while canopy shadow decreases topsoil temperature,  
310 albedo, wind speed and thus vapour pressure deficit, which limits evaporation and underneath crops' water demand, but  
311 consequently curbs their photosynthetic activity, and hence their height and yield as well (Boffa et al. 2000, Rao et al.  
312 1998, Saïdou et al. 2012, Serpantié et al. 1996). In the laboratory, Ibrahima et al. (2008) found that the maximum  
313 imbibition capacity of shea litter was reached after three days, and its variation was highly significantly ( $R^2=0.95$ ) fitted  
314 to an exponential model illustrating relatively slow absorption. However, the maintenance of too much humidity may  
315 also reduce biomass production and yields of associated crops, especially under the wettest climates (Coulibaly et al.  
316 2014).

317 In terms of environmental performance, such as reacting to weather conditions, trees contribute to surface water balance  
318 through evapotranspiration, the photosynthetic process playing an important role in the regulation of water uptake from  
319 the soil and its release into the atmosphere (Tia 2008). According to Ong and Leakey (1999), a properly managed  
320 agroforestry system could recycle up to 30-45% of rainfall by vegetation transpiration. Such levels of rain use  
321 efficiency (RUE) are rarely achieved in African agroforestry parklands because of extensive (low-productivity) farming  
322 practices. Consequently, there are broad opportunities for raising RUE by increasing tree densities in parklands, as shea  
323 trees occur generally in low densities of 5-10 trees ha<sup>-1</sup> (Kessler 1992). However, tree transpiration is difficult to  
324 estimate and highly variable according to climate, season, tree size and land use. Awessou et al. (2017) estimated the  
325 range of daily transpiration of a shea tree (DBH 8-38 cm) to be 4.4-26.8 l day<sup>-1</sup>, and 15% lower in the dry than in the  
326 rainy season, in a fallow receiving 1,200 mm year<sup>-1</sup> of average annual rainfall. Upscaled to the transpiration of the shea  
327 cover in the same fallow, Awessou et al. (accepted) found a very low value (0.03 mm/day), corresponding to 0.42-  
328 1.32% of the atmospheric demand estimated by reference evapotranspiration Eto and only 1.15% of annual rainfall.  
329 Compaoré (2006) estimated this value at about 79 l and 32 l day<sup>-1</sup> at the beginning and end of the dry season  
330 respectively, in a fallow receiving 700-1,100 mm year<sup>-1</sup> of rainfall, and Bayala et al. (2008a) at 121 l day<sup>-1</sup> in trees with

331 DBH of 64 cm in a parkland receiving 700 mm year<sup>-1</sup>. Smaller leaf size observed in more arid conditions is a probable  
 332 adaptation that limits tree water loss while decreasing soil moisture consumption (Lovett and Haq 2000a).  
 333 Lastly, “hydraulic redistribution” is nocturnal water flow from the deep, wetter soil layers along the tree roots and its  
 334 redistribution in the drier upper layers. It is thought to occur in most woody species in dry tropical areas as an  
 335 adaptation to drought (Caldwell et al. 1998, Ludwig et al 2003, Ryel et al. 2003). Bayala et al. (2008a) estimated that  
 336 the amount of redistributed water would be approximately 73.0 l day<sup>-1</sup> for one shea tree (DBH 64 cm), which would  
 337 represent 60% of the transpired amount. However, further knowledge is required on the extent of such transfers and  
 338 specific conditions suggesting tree facilitation of associated crops’ access to resources below the crops’ rooting zone.

339

#### 340 *Impact of shea trees on carbon and nutrients*

341 The carbon (C) sequestration potential of agroforestry systems has attracted worldwide attention since the Kyoto  
 342 Protocol recognised such systems as an efficient strategy for greenhouse gas mitigation. In terms of environmental  
 343 performance, available results vary according to shea stand characteristics and to which C compartments are considered.  
 344 Takimoto et al. (2008) estimated the total C stock (biomass C + soil C in the layer 0-100 cm) in shea parklands at 50 t  
 345 ha<sup>-1</sup> of which the percentage of soil C stock alone corresponds to 55%. Including root and soil C, a maximum of 7.5 t of  
 346 C ha<sup>-1</sup> was estimated by Peltier et al. (2007) in parklands of 30 trees ha<sup>-1</sup> on average. In denser shea parklands (50-100  
 347 trees ha<sup>-1</sup>), Dayamba et al. (2016) estimated that the C stock did not differ from the community-managed forests (56-67  
 348 Mg ha<sup>-1</sup>, 1Mg=1.10 t), and that more C was sequestered in parklands than in four- to six-year-old fallow lands (5-9 g kg<sup>-1</sup>  
 349 of soil). In the same way, Sanogo et al. (2016) found that aboveground sequestered C was higher in parklands than in  
 350 fallows and protected areas (0.07-0.11, 0.05-0.07 and 0.06 Mg ha<sup>-1</sup> yr<sup>-1</sup> respectively). These results support the idea  
 351 that shea parklands may be a good alternative to deforestation for greenhouse gas mitigation.

352 In terms of agronomic performance, shea tree impacts on soil fertility, across spatial and temporal scales, result mainly  
 353 from litterfall production and fine root decay, which can potentially be optimised within shea agroforestry systems  
 354 (Bayala et al. 2003, 2005, Dayamba et al. 2016, Gnankambary et al. 2008a, Rhoades 1997). The chemical and physical  
 355 nature of the litter alters decomposition and nutrient availability via controls on soil water and the physiology of soil  
 356 fauna involved in litter decomposition. Redistribution beneath tree canopies occurs through extensive lateral roots  
 357 (Rhoades 1997) and litter transport by the wind. Thus, litter with low N content like that of shea trees, which may  
 358 contain higher recalcitrant carbon, decomposes less rapidly than litter with high N content (low C:N ratio) such as that  
 359 of *Faidherbia albida* (Gnankambary et al. 2008a) or *Parkia biglobosa* (Bayala et al. 2005). Nevertheless, the results of  
 360 most studies indicate that shea litterfall improves soil fertility by increasing organic matter, total and available nitrogen,

361 total and available potassium, total and available phosphorus, and pH (Clermont-Dauphin et al. accepted, Gnankampany  
362 et al. 2008b, Saïdou et al. 2012, Traore et al. 2004, Verbree et al. 2015). In laboratory conditions, loss of half of the shea  
363 litter mass occurred within three days (72 hrs) of leaching incubation, while the initial water-soluble sugar content  
364 (12.63%) – a relatively high proportion compared to some other Sudanian agroforestry species – dropped to 2.46%  
365 after 15 days. Cellulose, 1.46% initially, increased to 7.16% after 15 days, while lignin, 1.05% initially, increased to  
366 4.69% (Ibrahima et al. 2008). Allelopathic effects observed by Bayala et al. (2003) are thought to be due to shea's high  
367 concentration in phenolics. However, sequestration of organic carbon depends also on climate and soil conditions that  
368 impact the speed of organic C decomposition (Takimoto et al. 2009). Finally, mixing lower-quality organic residue  
369 (high C:N ratio) with labile tree leaf material is a promising option that can contribute to better synchrony between  
370 nutrient release and crop demand by shunting nutrients into microbial biomass (Gnankampany et al. 2008a). Nutrient  
371 release would thus be gradual rather than pulsed by the first rains of the rainy season (Bayala et al. 2005, Rhoades  
372 1997).

373

#### 374 **Proposal of a multidisciplinary research-development approach**

375 The dense canopy of shea trees generally limits light resources for associated crops, thus decreasing associated crop  
376 production; however, soil fertility (water, organic carbon, nutrients) increases around shea trees, which is favourable to  
377 crop production if trees are pruned to eliminate the constraint on light resources (Figure 2). In addition, tree pruning  
378 reduces belowground competition linked to associated fine root reductions. However, the strength of this trend, i.e. the  
379 intensity of the processes involved, depends on many local to global drivers, which are social and economic as much as  
380 environmental and biological in nature. Modelling seems the only tool able to simulate the processes and mechanisms  
381 involved in shea parkland agronomic and environmental performance according to its drivers (environment,  
382 management) from data collected in the field (trials, observations, measurements, experiments) from only a few  
383 environmental situations. In this respect, devices used to study other parklands or agronomic systems in dry tropical  
384 Africa or in other tropical areas should be useful in studying shea's contribution to the resource budget and yields in  
385 shea parklands, but also in estimating its environmental performance under different climate and management  
386 scenarios. Most biophysical and agronomic studies currently place the emphasis on the plot scale to predict the effect of  
387 changes in tree density and distribution pattern, mix and tree size, species mix, or that of plot management on parkland  
388 production drivers (soil, microclimate) and on environmental performance (carbon sequestration, energy and water  
389 balances).

390 In terms of agronomic performance, the WaNuLCAS model (Water, Nutrient, and Light Capture in Agroforestry

391 Systems) has recently been used in Burkina Faso to identify the most limiting factors in the association of trees with  
392 annual crops by comparing various management options simulated under different climate scenarios (Coulibaly et al.  
393 2014). Agronomic diagnoses (Clermont-Dauphin et al. 2016) that compare yields under different tree and plot  
394 management practices, along with different tree densities, would help to parameterise and validate crop growth models  
395 such as CELSIUS (CEreal and Legume crops SIMulator Under changing Sahelian environment, Ricome et al. 2017),  
396 APSIM, SARRA-H (Guan et al. 2017, Sultan et al. 2013) or simple ad hoc PYE (Potential Yield Estimator) crop  
397 simulation models (Affholder et al. 2013).

398 In terms of environmental performance, future investigators are invited to build devices combining observations and  
399 measurements of the functioning of the various components of shea parklands; to use eddy covariance (micro-  
400 meteorological tower) to measure exchanges of carbon dioxide, water vapour and energy between the terrestrial surface  
401 and the atmosphere at the plot scale; and to use SVAT modelling (Soil Vegetation Atmosphere Transfers) to quantify  
402 processes and flux in other situations (environment, management). However, eddy-covariance flux towers are very  
403 scarce in Africa compared to other continents (Falge et al. 2017). These multi-scale devices are currently in use in West  
404 Africa, but in agrosystems other than shea parklands: the Sahelian agro-pastoral system in south-west Niger (Boulain et  
405 al. 2009, Issoufou et al. 2013, accepted, Velluet et al. 2014), the system in Sudano-Guinean (northern) Benin (Ago et al.  
406 2016, Awessou et al. 2017, Mamadou et al. 2014, Seghieri et al. 2009), and two systems in pastoral Sahelian sites in  
407 Senegal (Tagesson et al. 2015, 2016) and in Mali (Mougin et al. 2009, Seghieri et al. 2009, 2012). Examples of SVAT  
408 models that may be used are SiSPAT (1D) modelling (Simple Soil–Plant–Atmosphere Transfers) already used in millet-  
409 *Guiera senegalensis* agroforests (annual crop) in Niger (Velluet et al. 2014) or MAESPA (3D) already used in coffee  
410 agroforests (perennial crop) in Costa Rica. These two models couple radiative transfer, photosynthesis, and energy and  
411 water balances at the plot scale. MAESPA is able to simulate the partitioning of evapotranspiration in heterogeneous  
412 multi-species, multi-strata agroforestry systems with diverse spatial scales and management schemes (Charbonnier et al.  
413 2017, Vezy et al. 2018). Remote sensing makes it possible to upscale results obtained at the plot scale (Leroux et al.  
414 2016) since such devices will probably be widely deployed within the shea parklands distribution area, unless their cost  
415 is prohibitive.

416 In addition, biophysical models are now coupled with economic models in order to integrate the complex human-  
417 mediated processes (Ricome et al. 2017, Sanfo et al. 2017). This bio-economic modelling may be used to assess the  
418 economic, agronomic and environmental performance of shea and other parklands according to various driver  
419 trajectories (climate, demography, policies, markets).

420 Despite the multiple benefits shea trees provide, and even if the environmental carrying capacity would support more

421 trees in crop fields, this knowledge alone will not convince small farmers to plant and protect trees if they face heavy  
422 constraints (such as insecure land tenure) and/or if they have other, often short-term food and income priorities. As seen  
423 above, access to resources from shea parklands also depends on how parklands and trees are governed by political,  
424 cultural, economic and social systems. For sustainable intensification of crop production as well as increased farm  
425 income and better environmental performance of shea parklands, intensification scenarios must give weight not only to  
426 ecological processes that enhance environmental and agronomic performance but also to existing contextual adaptive  
427 practices across the diversity of ecological, technical and socio-economic conditions, knowledge and agricultural  
428 systems in the shea distribution area. To maximise and sustain their adoption, innovative scenarios for managing  
429 sustainable intensification of shea parklands must be co-built with stakeholders through a participative approach (Cabot  
430 2017, Sanogo 2014, Sanogo et al. 2017), with scientists providing the elements needed to simulate (model) them, with  
431 impacts on economic, agronomic and environmental performance as outputs.

432 To summarize, we propose the following multidisciplinary approach (Figure 3), which combines field experiments,  
433 measurements, observations, surveys and participative modelling of economic, agronomic and environmental  
434 performance of shea parklands according to their drivers, in a innovation platform including two scales:

435 1) The farm scale, with farmers, through participative bio-economic modelling based on process-driven  
436 agronomic, environmental, economic and social diagnosis and performance from the plant to the farm scale,  
437 combined with contextual local knowledge. Bio-economic models allow simulations of parkland  
438 intensification scenarios (densification, new tree management techniques, introduction of new species, etc.)  
439 proposed by farmers, thus estimating the impacts on farm incomes and environmental performance.  
440 Biophysical and agronomic studies will provide parameters for the “bio” part of the model, while social and  
441 economic studies will provide its economic part, according to shea parklands’ drivers and the short- and long-  
442 term trade-offs between provisioning services (food security) and other socio-ecosystem services. In addition,  
443 wherever the economic data are insufficient to drive economic models, participative livelihood approaches can  
444 investigate scenario feasibility (Adger 2006, Turner et al. 2003), assessing the impacts of shocks (climate,  
445 volatility of commodities prices, population growth, soil degradation) on livelihoods, as well as farmers’  
446 capacity to change their current practices.

447 2) The territory scale, with relevant stakeholders – local and national government and customary authorities,  
448 harvesters and producer groups, “social cadets” (e.g. women, youth, migrants), value chain businesses, NGOs,  
449 etc. – in a participative approach to co-build realistic governance and land tenure arrangements supporting  
450 intensification initiatives by motivated farmers.

451 This approach can be used not only for shea but for all other tropical agroforestry parklands in small-farmer production  
 452 systems. It will be tested in the project Leap-Agri ERA-NET Cofund (<http://www.leap-agri.com/>) on the Roles of  
 453 Agroforestry in sustainable intensification of small farMs and food SEcurity for SocIeties in West Africa (RAMSESII  
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455

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810 **Figure captions**

811 **Figure 1:** Change in shea parkland area (black line) and shea nut yield (grey histogram), 1961-2016, after FAOSTAT  
812 food and agriculture data <http://www.fao.org/faostat/en/#data/QC> accessed 23 April 2018.

813 Area (black line) refers to the area of cultivated parklands. Area under cultivation corresponds to the total shea  
814 production area, but after the harvest it excludes ruined areas (e.g. due to natural disasters). Some countries  
815 provide data in terms of number of trees instead of area. This number is then converted to an area estimate  
816 using typical planting density conversions.

817 Yield (black histogram) illustrates the harvested production per ha for the area under cultivation.

818

819 **Figure 2:** Schematic of the shea tree impacts on resources and associated crops most often reported in the scientific  
820 literature. When a shea tree is pruned, crop production benefits from the “fertility island” effect of the tree.

821

822 **Figure 3:** Systemic and participative modelling approach proposed for further studies on shea parklands with a view to  
823 intensification of production.

824

Figure 1







